

Nar-Anon Family Group Headquarters

Profit and Loss

January to August

	<u>Current</u> <u>Jan - Aug, 2022</u>	<u>Post-Pandemic</u> <u>Jan - Aug, 2021</u>	<u>Pandemic</u> <u>Jan - Aug, 2020</u>	<u>Pre-Pandemic</u> <u>Jan - Aug, 2019</u>
Income				
3100 Literature Sales	\$ 112,971.60	\$ 109,460.45	\$ 106,012.47	\$ 199,131.44
3200 Shipping & Handling	32,897.22	33,946.77	27,203.43	38,073.84
3270 EBooks	3,912.29	5,707.35	3,412.16	3,077.93
3300 Subscriptions-Newsletter	648.00	673.00	468.35	485.00
3460 Royalty Income	398.00	4,932.00	0.00	3,166.11
3500 Contributions-U.S.A.	60,183.26	76,712.76	44,363.45	35,637.25
3550 Contributions-Individual	0.00	0.00	0.00	2,448.53
3510 Contributions-International	6,360.64	12,844.85	4,782.62	5,057.01
Total Income	\$ 217,371.01	\$ 244,277.18	\$ 186,242.48	\$ 287,077.11
Cost of Goods Sold				
4000 Cost of Sales - Production Dept				
4010 Purchases - Paper/ Supplies	11,059.51	16,230.09	13,339.25	18,453.94
4012 Resale Purchases	1,958.56	6,275.49	2,429.05	5,484.24
4020 Equipment/Copiers	33,950.08	35,504.69	28,011.86	57,540.75
4026 Office Equipment Lease	0.00	0.00	403.61	335.02
4030 Wages	20,934.00	19,817.40	8,858.99	13,613.08
4032 Payroll Taxes	874.24	2,104.19	738.73	1,949.07
4034 Insurance	60.25	123.00	288.00	124.50
4038 Postage/Shipping	30,805.58	31,847.24	28,539.72	36,183.10
4040 Rent	6,627.00	5,895.00	6,595.00	5,515.00
4048 Repairs		492.28	457.02	531.02
4052 Utilities	1,064.22	615.85	712.45	1,189.11
Total 4000 Cost of Sales - Production Dept	\$ 107,333.44	\$ 118,905.23	\$ 90,373.68	\$ 140,918.83
Total Cost of Goods Sold	\$ 107,333.44	\$ 118,905.23	\$ 90,373.68	\$ 140,918.83
Gross Profit	\$ 110,037.57	\$ 125,371.95	\$ 95,868.81	\$ 146,158.28
Expenses				
4100 Payroll Expenses	\$ 99,048.23	\$ 68,846.11	\$ 83,333.65	\$ 66,871.95
4200 Operating Expenses				
4210 Accounting and Legal	11,475.00	7,938.00	6,586.00	8,016.00
4212 Bank Charges	123.58	195.98	186.66	420.85
4220 Dues and Subscriptions	39.41			
4230 Insurance Expense	5,324.11	4,112.24	4,619.31	3,198.31
4240 Office Expenses	5,856.80	4,875.72	4,576.50	3,580.71
4242 Office Supplies	1,298.52	1,240.68	1,659.00	626.70
4244 Outside Services				17,133.45
4246 Paypal Fees	164.05			
4250 Postage Machine	764.71	779.57	784.64	812.91
4260 Rent	36,628.00	37,622.27	34,400.00	34,400.00
4266 Stripe Fees	6,191.35	7,319.04	5,411.92	7,635.98
4270 Taxes & Licenses	731.60	7.43	210.26	1,320.52

4272 Credit Card Fees	836.79			
4276 Telephone	2,162.70	1,970.90	1,704.47	2,761.85
4278 Utilities	1,882.79	2,351.69	1,936.53	1,380.41
4280 Web Expense	1,561.69	1,584.13	2,997.75	1,174.00
4280 Travel-Executive Director				1,709.57
Total 4200 Operating Expenses	\$ 75,041.10	\$ 69,997.65	\$ 65,073.04	\$ 84,171.26
Total Expenses	\$ 174,089.33	\$ 138,843.76	\$ 148,406.69	\$ 151,043.21
Net Operating Income	-\$ 64,051.76	-\$ 13,471.81	-\$ 52,537.89	-\$ 4,884.93
Other Income				
3400 World Convention Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
3560 Insurance Certificates	322.00	257.00	60.00	334.00
3599 Miscellaneous Income	104.60	-230.00	103.95	0.02
3650 Donated WS Conference Fees		31,198.11		
4510 Interest Income	0.88	4.11	7.23	9.98
Total Other Income	\$ 427.48	\$ 31,229.22	\$ 171.18	\$ 344.00
Other Expenses				
4520 WS Conference-Expenses				
4527 Conference-Professional Fees		3,100.00		
4528 Conference Travel		3,264.71	7,494.13	
4529 WS Conference Supplies		934.00		
Total 4520 WS Conference-Expenses	\$ 0.00	\$ 7,298.71	\$ 7,494.13	\$ 0.00
Total Other Expenses	\$ 0.00	\$ 7,298.71	\$ 7,494.13	\$ 0.00
Net Income	-\$ 63,624.28	\$ 10,458.70	-\$ 59,860.84	-\$ 4,540.93